# The Role of Entrepreneurial Training in the Development of Artistic Students'Identities



ACT IN ART NETWORK

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# Starting point

- Entrepreneurial education is necessary responsibility of the university that answers this need
- However, it is currently organized in specific units/modules/courses, separated from the main "body" of the study programs
- This disruption creates the false perception that entrepreneurial identity is separated from the holistic identity of the artist
- This leeds to frustration and potentially disorders
- Students feel they need to fit into some kind of role (take on specific entrepreneurial "mask", language, behaviour, clothing (sic!)
- Feeding into the endless repetition of status quo of CCI

### Student perceptions of entrepreneurial training

- Adopted the notion IT'S IMPORTANT
- Creates frustration
- Feeling of being unfit, inadequate
- Scary with its neoliberal rethoric
- Multipotentialite/portfolio method assosciated with multiple identities

### Our Vision

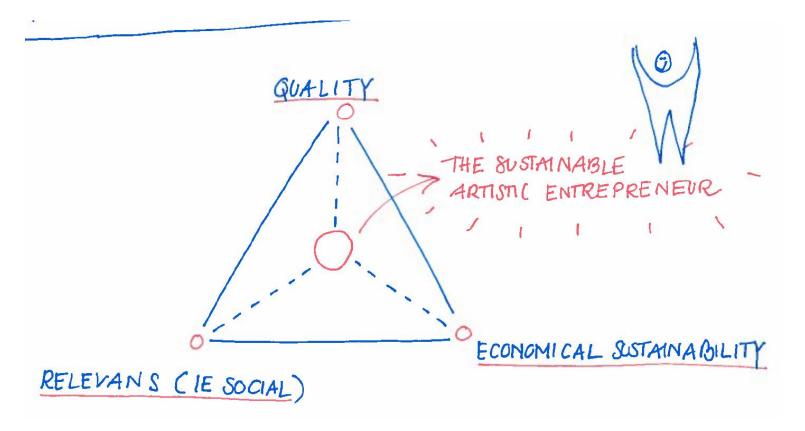
 Knowledge ecology: Act in Art is a network operating with an objective to facilitate entrepreneurial mindset of students enabling students to act out their artistic vision. It aims to propose education that would facilitate a holistic understanding of entrepreneurial mindset that contributes to individual prosperity and co-creative ecosystem for societal growth.

### ACT IN ART

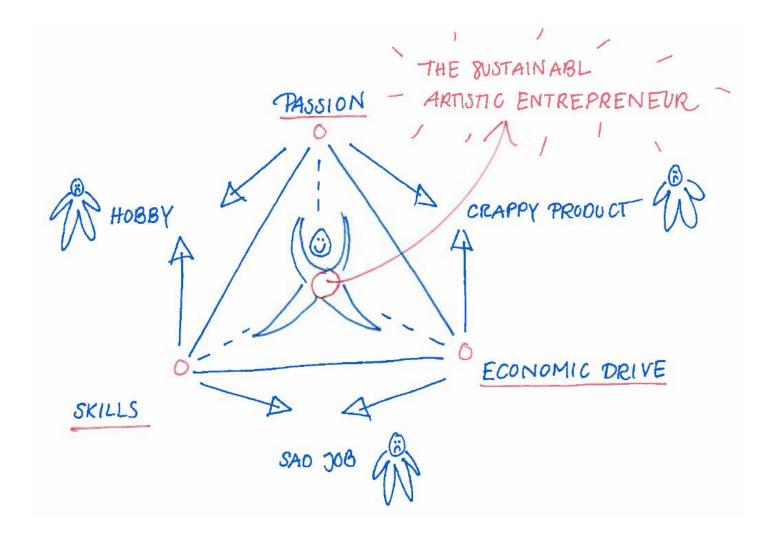
- $\rightarrow$  Crossdisciplinary
- → Student centered learning (wish of more students participating in all network events)
- $\rightarrow$  Social engagement
- $\rightarrow$  Artistic development, the artistic core
- $\rightarrow$  Mapping of current work in the member institutions
- $\rightarrow$  Research

Triangulation of three key factors for the sustainable artistic entrepreneur

In relation to the society/environment:



In relation with artist's /student's personality:



### Main question: How to make a framework for such a learning experience?

- Questions:
- $\rightarrow$  How to face an entrepreneurial culture in the institutions?
- → How to approach teachers and leaders who are skeptical about entrepreneurial elements in the educations?
- $\rightarrow$  How to work on students mindset?
- $\rightarrow$  How to promote legitimacy of entrepreneurship in subject specific teaching?
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- Methods:
- → Make teachers aware that in many aspects they are already doing many things that has to do with entrepreneurship.
- $\rightarrow$  Storytelling
- $\rightarrow$  Focus on good practice
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- Tools:
- $\rightarrow$  Act in Art prize
- → Guest lectures
- → Publications where good practices from students are communicated and celebrated.
- $\rightarrow$  Teachers seminars on developing alternative teaching methods.

### How we work

- 20 % reflection
- 30 % group work
- 30 % individual work
- 20% lecturing



KNOWLEDGE SKILLS MINDSET

- . HOW YOU LEARN?
- 2. WORKING INDIVIDUALLY versus IN PAIRS & AS A GROUP?
- 3. WHAT IS THE GOAL/PURPOSE OF LEARNING & WHAT CAN YOU APPLY FROM THIS SIMPLE EXERCISE?
- 4. RISK, FAILURE AND FUN?
- 5. FRAMING TASKS AND TIMING OF INTERVENTION/INPUT?
- 6. TEACHER -STUDENT REALTIONSHIP & TRUST?
- 7. LEARNING BY DOING?
- 8. HOW YOU TEACH & THE STUDENT TEACHER RELATIONSHIP?

### Emotional intelligence vs skills

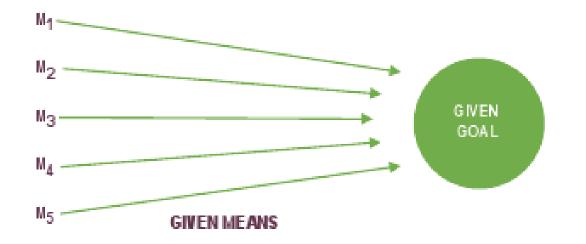
TEAM TRUST EFFICACY PARTICIPATION CO-OPERATION ENGAGEMNET WORK APPROACH	INDIVIDUAL SELF AWARENESS SELF REGULATION MOTIVATION EMPATHY/SENSITIVITY SOCIAL SKILLS	INTRA Be responsible for (maximise) own learning & outcomes Apply theory to practice, decision making & evaluation Beyond comfort zone, risk taking, reflecting fail-forward Self motivation, drive, positive attitude & confidence Personal & authentic leadership and mastery Learn to dealing with frustration on multiple levels Learn to balance individual & team based learning INTER
LEADERSHIP STYLES COMMANDING VISIONARY AFFILIATIVE	DEMOCRATIC PACESETTING COACHING	Co-create relationships, trust, responsibility & respect Be able to give, receive and ask for feedback & quality Empathy, Leadership, followership & team support Communication, listening, collaboration & network Multilevel understanding (meta/holistic-perspective) Leaning in, ask for help, commitment & responsibility
DRIVERS	KEY SKILLS NEEDED	PERSONAL SKILLS
EXTREME LONGEVITY RISE OF SMART MACHINES AND SYSTEMS NEW MEDIA ECOLOGY COMPUTATIONAL WORLD SUPERSTRUCTED ORGANIZATIONS GLOBALLY CONNECTED WORLD INCREASING COMPLEXITY	TRANSDISCIPLINARITY SENSE - MAKING NOVEL AND ADAPTIVE	INITIATIVE, RESILIENCE, RESPONSIBILITY, RISK TAKING, CREATIVE PROBLEM SOLVING
	THINKING SOCIAL / EMOTIONAL INTELLIGENCE DESIGN MINDSET VIRTUAL COLLABORATION CROSS CULTURAL COMPETENCY	SOCIAL SKILLS
		TEAMWORK, EMPATHY, COMPASSION, CO.CONSTRUCTED & COMMUNITY LEARNING, COLLABORATION
	COGNITIVE LOAD MANAGEMENT NEW MEDIA LITERACY	LEARNING SKILLS

#### CAUSAL vs. EFFECTUAL REASONING

#### Managerial Thinking (Causal)

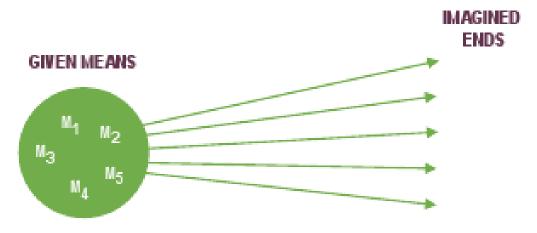
#### **Distinguishing Characteristic**

Selecting between given means to achieve a pre-determined goal

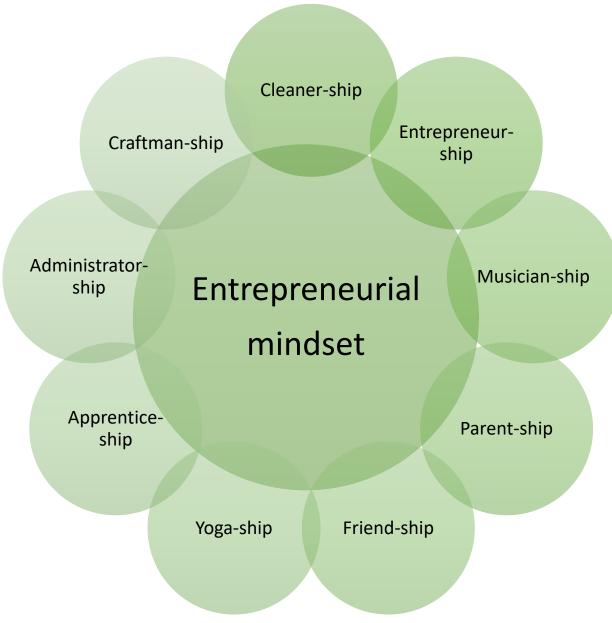


#### Entrepreneurial Thinking (Effectual)

#### Distinguishing Characteristic Imagining a possible new end using a given set of means

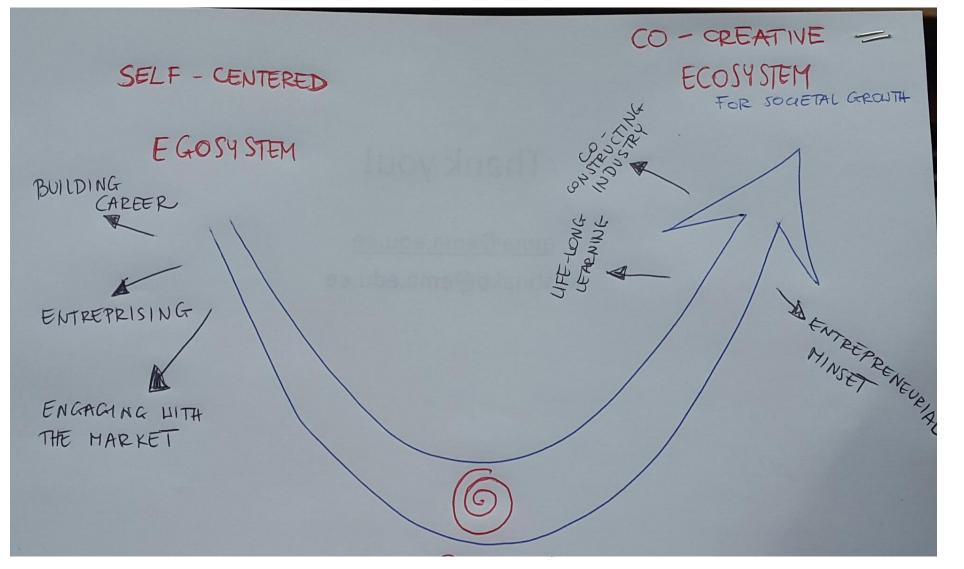


Casual vs effectual reasoning, Sarasvathy (2003)



Example of holistic identity of entrepreneurially minded individual

### From egology to ecology



## Thank you!

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