

The Role of Entrepreneurial Training in the Development of Artistic Students' Identities



ACT IN ART NETWORK

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Starting point

- Entrepreneurial education is necessary responsibility of the university that answers this need
- However, it is currently organized in specific units/modules/courses, separated from the main “body” of the study programs
- This disruption creates the false perception that entrepreneurial identity is separated from the holistic identity of the artist
- This leads to frustration and potentially disorders
- Students feel they need to fit into some kind of role (take on specific entrepreneurial “mask”, language, behaviour, clothing (sic!))
- Feeding into the endless repetition of status quo of CCI

Student perceptions of entrepreneurial training

- Adopted the notion IT'S IMPORTANT
- Creates frustration
- Feeling of being unfit, inadequate
- Scary with its neoliberal rethoric
- Multipotentialite/portfolio method associated with multiple identities

Our Vision

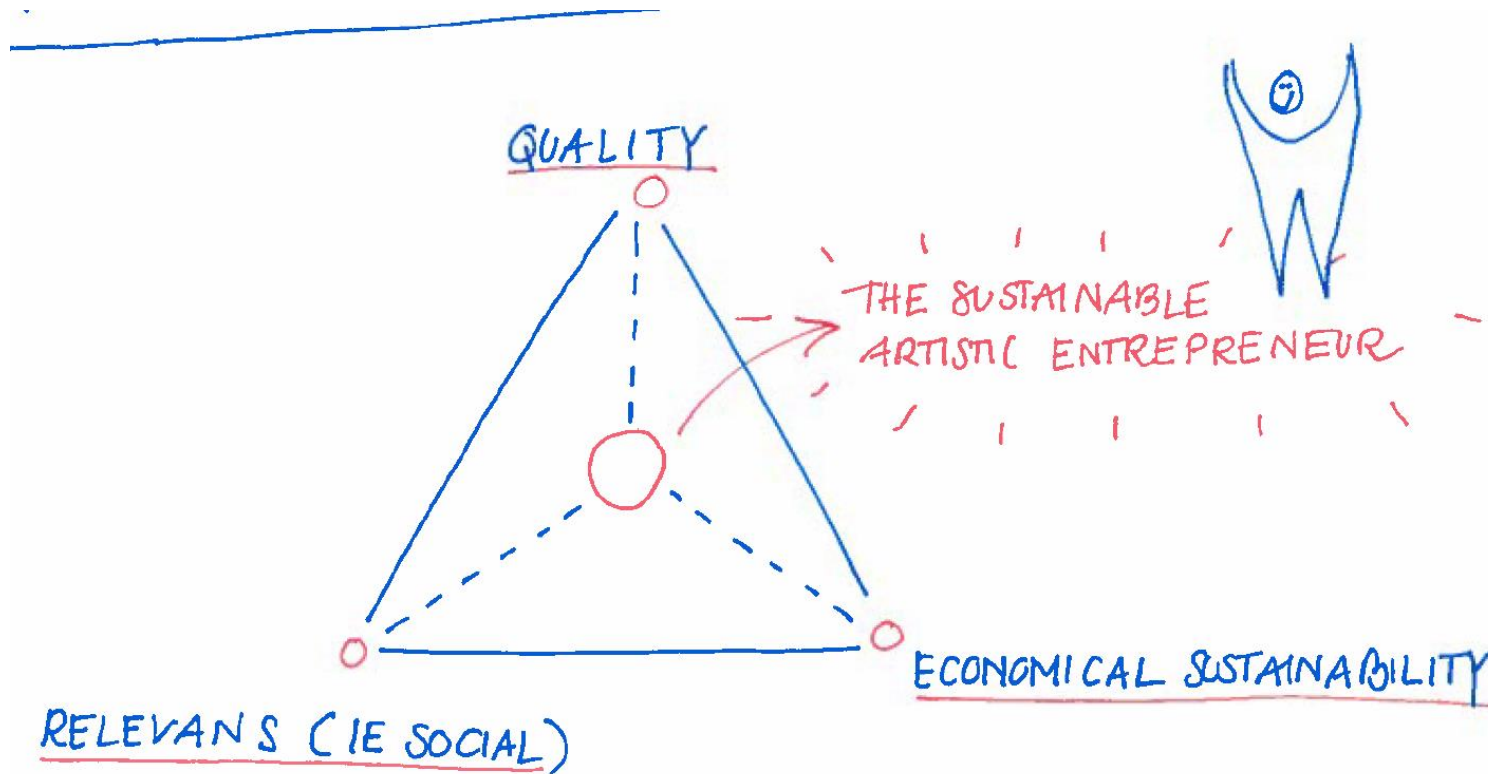
- Knowledge ecology: Act in Art is a network operating with an objective to facilitate entrepreneurial mindset of students enabling students to act out their artistic vision. It aims to propose education that would facilitate a holistic understanding of entrepreneurial mindset that contributes to individual prosperity and co-creative ecosystem for societal growth.

ACT IN ART

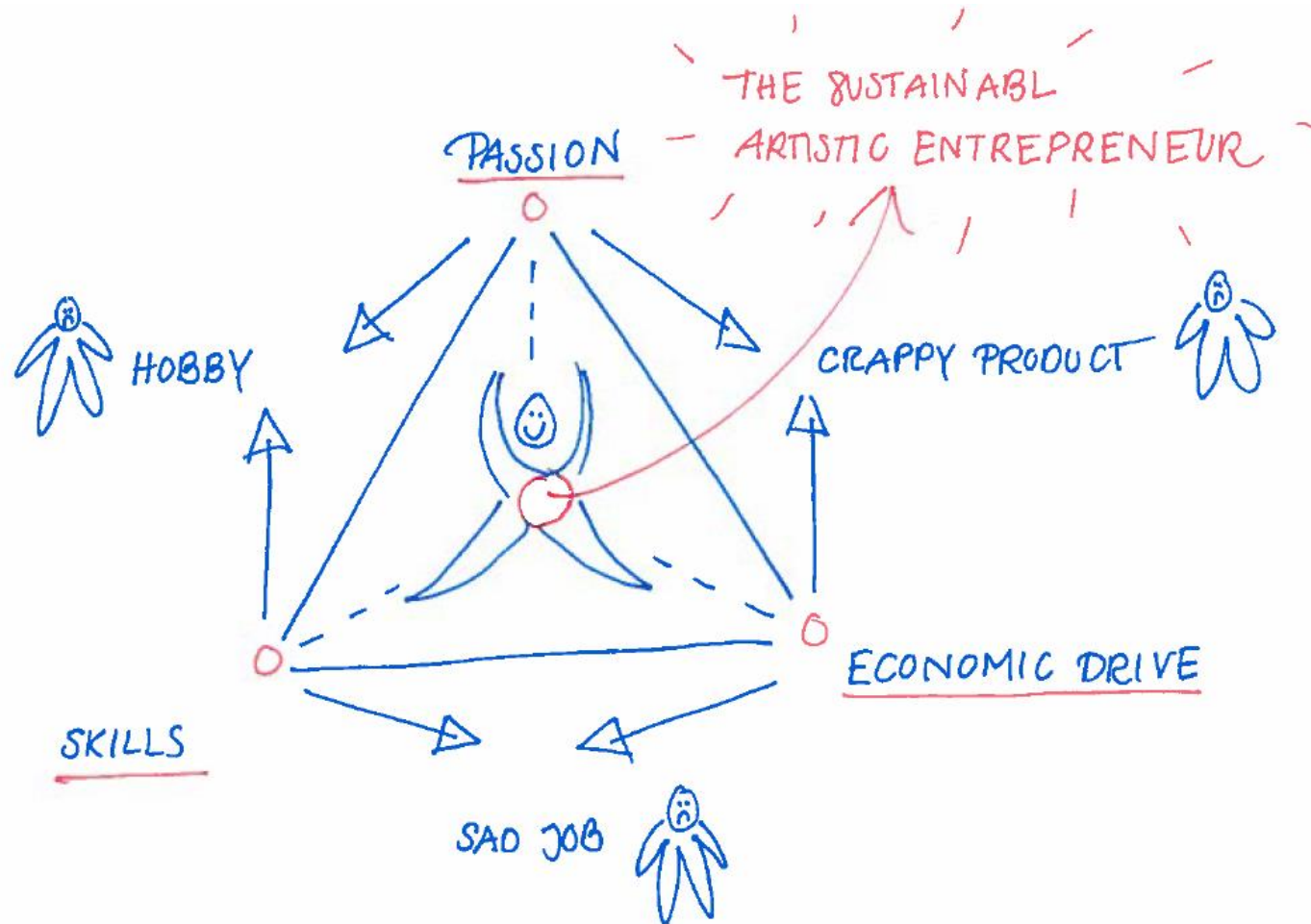
- → Crossdisciplinary
- → Student centered learning (wish of more students participating in all network events)
- → Social engagement
- → Artistic development, the artistic core
- → Mapping of current work in the member institutions
- → Research

Triangulation of three key factors for the sustainable artistic entrepreneur

In relation to the society/environment:



In relation with artist's /student's personality:



- **Main question: How to make a framework for such a learning experience?**

- Questions:

- → How to face an entrepreneurial culture in the institutions?
- → How to approach teachers and leaders who are skeptical about entrepreneurial elements in the educations?
- → How to work on students mindset?
- → How to promote legitimacy of entrepreneurship in subject specific teaching?

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- Methods:

- → Make teachers aware that in many aspects they are already doing many things that has to do with entrepreneurship.
- → Storytelling
- → Focus on good practice

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- Tools:

- → Act in Art prize
- → Guest lectures
- → Publications where good practices from students are communicated and celebrated.
- → Teachers seminars on developing alternative teaching methods.

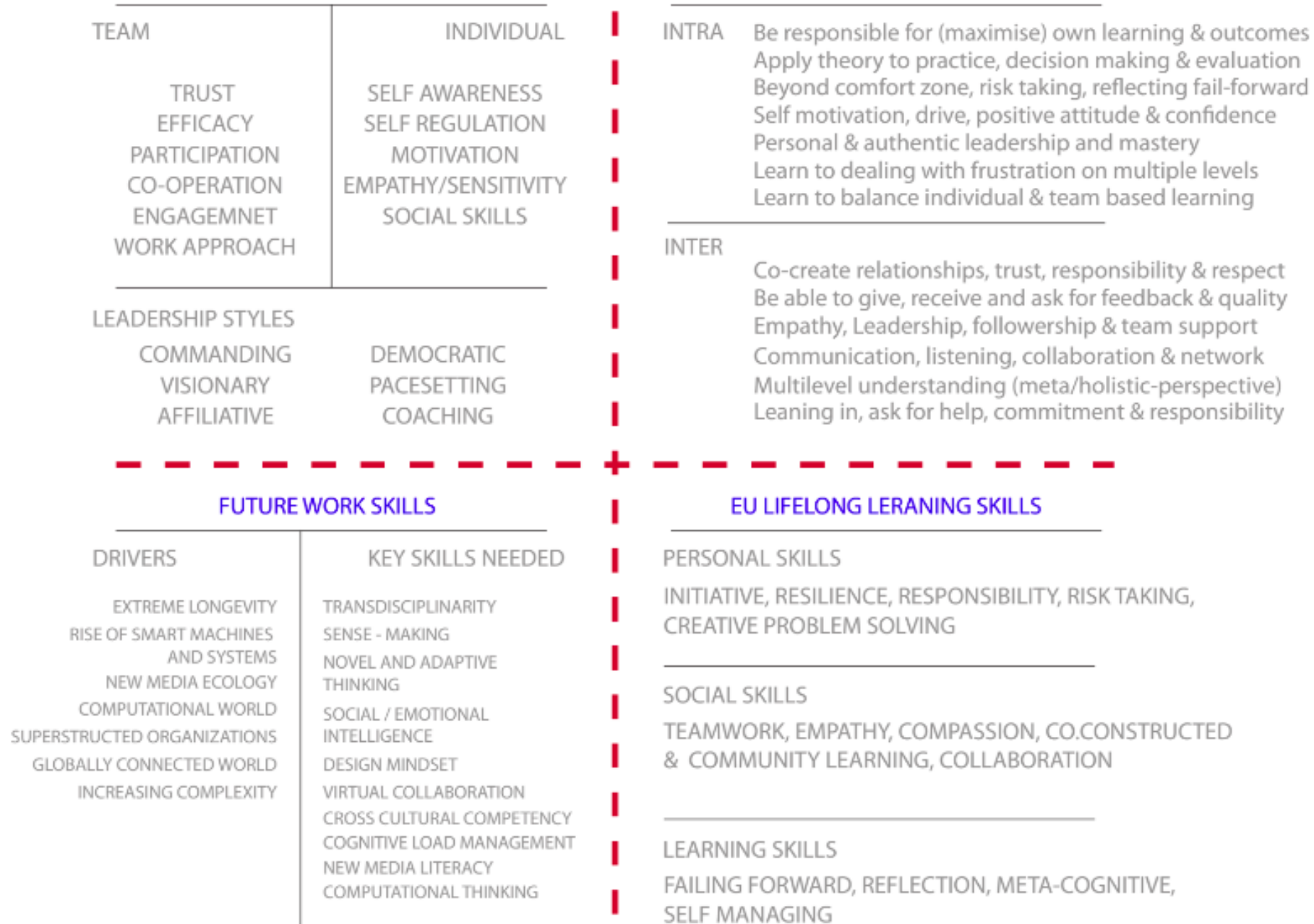
How we work

- 20 % reflection
- 30 % group work
- 30 % individual work
- 20% lecturing



- . HOW YOU LEARN?
- 2. WORKING INDIVIDUALLY versus IN PAIRS & AS A GROUP?
- 3. WHAT IS THE GOAL/PURPOSE OF LEARNING & WHAT CAN YOU APPLY FROM THIS SIMPLE EXERCISE?
- 4. RISK, FAILURE AND FUN?
- 5. FRAMING TASKS AND TIMING OF INTERVENTION/INPUT?
- 6. TEACHER -STUDENT REALTIONSHIP & TRUST?
- 7. LEARNING BY DOING?
- 8. HOW YOU TEACH & THE STUDENT TEACHER RELATIONSHIP?

Emotional intelligence vs skills

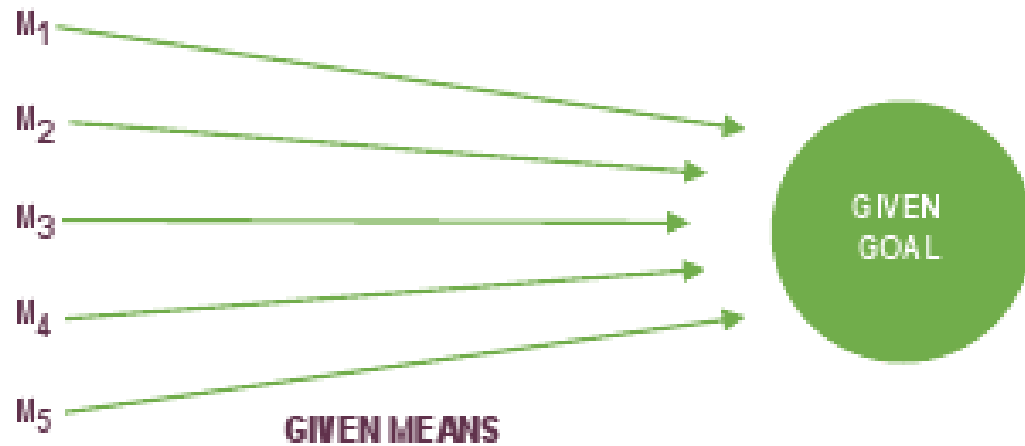


CAUSAL vs. EFFECTUAL REASONING

Managerial Thinking (Causal)

Distinguishing Characteristic

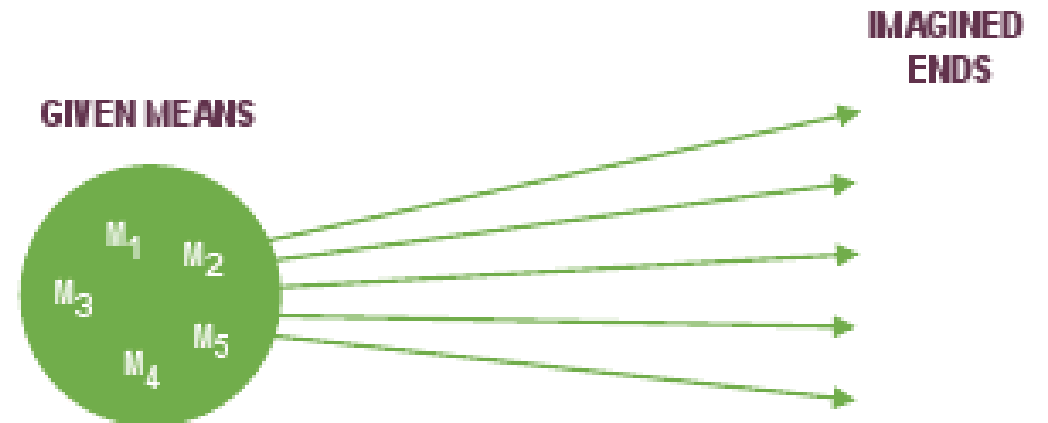
Selecting between given means to achieve a pre-determined goal



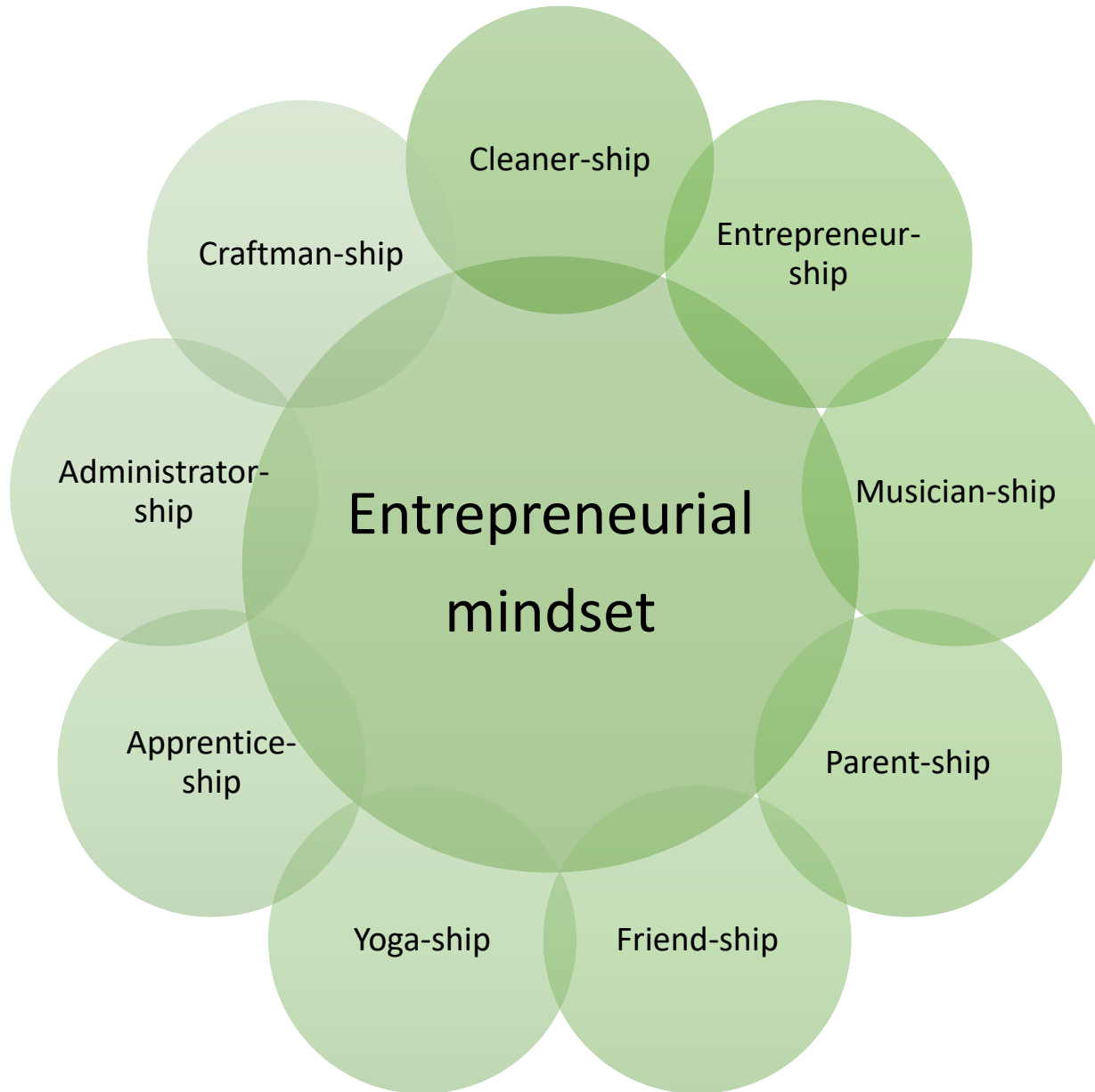
Entrepreneurial Thinking (Effectual)

Distinguishing Characteristic

Imagining a possible new end using a given set of means

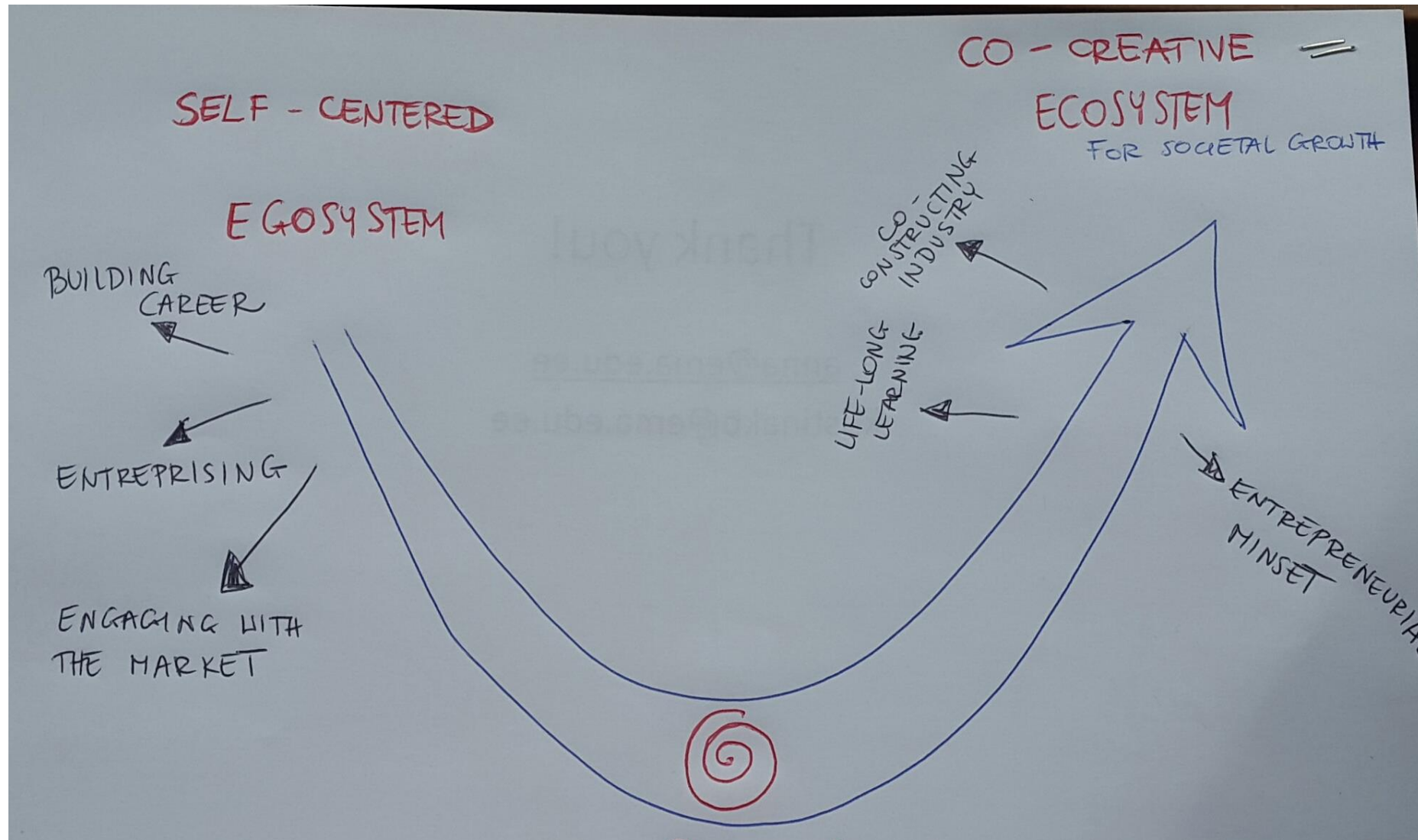


Casual vs effectual reasoning, Sarasvathy (2003)



Example of holistic identity of entrepreneurially minded individual

From egology to ecology



Thank you!

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